

## THE OPERATION VETPRENEUR CONTEST OFFICIAL RULES

**1. DESCRIPTION:** The Operation Vetpreneur Contest (the "Contest") begins at 12:01 a.m. Eastern Time ("ET") on May 31, 2021, and ends at 11:59 p.m. ET August 6, 2021 (the "Contest Period"). By participating in the Contest, you unconditionally accept and agree to comply with and abide by these Official Rules, the Terms and Conditions of Use of the Websites, and the decisions of Sponsor, which shall be final and binding in all respects. To the extent the Terms and Conditions of Use of the Websites and of these Official Rules conflict, the terms and conditions of these Official Rules shall prevail.

**2. SPONSOR:** The Contest is sponsored by Dream Vacations, Inc., 1201 W. Cypress Creek Rd. Ste. 100, Fort Lauderdale, FL 33309 ("Sponsor").

**3. ELIGIBILITY:** Open to former members in good standing of any of the five branches of the U.S. military (Army, Air Force, Navy, Marine Corps, and Coast Guard) who are retired, off active duty and/or were honorably discharged prior to the start date of the Contest who are legal residents of the United States or the District of Columbia, are at least 18 years of age or older as of the start of the Contest Period and have a computer and an internet connection. Contestants will be required to provide evidence of eligibility. If selected as winners, Contestants must be willing and able to attend a Dream Vacations New Franchisee Training Class. (for information and questions about operating a Dream Vacations franchise, go to [www.dreamvacationsfranchise.com](http://www.dreamvacationsfranchise.com) or call 888-441-2542).

The Contest is void in Puerto Rico, the U.S. Virgin Islands, U.S. Military installations in foreign countries, all other U.S. territories, and possessions, and wherever else restricted or prohibited by law. Employees of Sponsor, World Travel Holdings, Cruises Inc., CruiseOne, Dream Vacations, their respective parents and subsidiaries, advertising and promotion agencies and all other entities participating in the design, promotion, marketing, advertising, administration, or fulfillment of this Contest (the "Promotion Parties") and their immediate families and persons living in the same household are ineligible to participate in the Contest. Subject to all applicable federal, state, and local laws and regulations.

**4. HOW TO ENTER: Online entries only. Only one (1) Submission per natural person.** There is one (1) way to enter online during the Contest Period:

- **On Our Website:** Go to Sponsor's Contest web page located at <http://www.operationvetpreneur.com/> and follow the link to the Contest entry form. Complete the online entry form in its entirety, including all required contact information, and submit it according to the on-screen instructions ("Submission").

All information provided, including contact information, must be current and valid. Incomplete Submissions, including but not limited to those Submissions that do not meet the requirements specified in these Official Rules, will not be eligible for the next round. Submissions will be deemed to have been submitted by the Authorized Account Holder of the e-mail address submitted at time of Submission (each, a "Contestant"). "Authorized Account Holder" is defined as the natural person who is assigned to an e-mail address by an Internet access provider, online service provider, or other organization (such as a business or educational institution) that is responsible for assigning e-mail addresses for the domain associated with the submitted e-mail address. In the event of a dispute over the ownership of an e-mail address, prize will be awarded to the Authorized Account Holder of the designated e-mail address. You agree that once you submit your Submission, it becomes the property of Sponsor.

All Submissions must be received by the Contest end date and time according to the computer time on Sponsor's server. No hand or mail-in deliveries will be accepted. None of the Promotion Parties are responsible for late, incomplete, void, corrupted, garbled, misdirected, or otherwise unintelligible Submissions and for any problems, bugs or malfunctions Contestants may encounter when submitting their Submissions. Incomplete, garbled, corrupted or otherwise illegible Submissions are void and will not be accepted. Sponsor reserves the right to disqualify any Contestant it finds to be tampering with the entry process or the operation of the Contest or violating these Official Rules. Entries generated by a script, bot, macro or other automated means will be disqualified.

**5. JUDGING ROUNDS AND NOTIFICATION:** There will be three (3) rounds of judging.

- **Round One: Phone Interview.** All Submissions will be screened to ensure the entries meet with the Contest eligibility requirements and Sponsor's general standards and practices prior to any judging ("Qualified Submissions"). Within approximately 72 hours of submitting their entry form, each Contestant who submitted a qualified Submission will be contacted by telephone or email by a Dream Vacations Franchise Development Manager ("FDM") using the telephone number and email address provided in the Entry Form. Contestant will be required to return the FDM's call and submit to a phone interview. If Contestant cannot be reached, does not meet the Contest eligibility criteria, fails to return FDM' call or submit to a phone interview in a timely manner as required by these Official Rules, he/she will be disqualified. The phone interview will last approximately 15 to 60 minutes, in FDM' sole discretion. FDM will provide Contestant with an overview of the Dream Vacations home-based franchise business and will be available to answer Contestant's questions. FDM will ask Contestant a series of questions relating to Contestant's geographic location, experience, skills, passion for travel and interest in (and ability to commit to) operating a Dream Vacations home-based franchise. The FDM will also complete a full business disclosure and provide Contestant with a state-specific Franchise Disclosure Document ("FDD"). Upon conclusion of the phone interview, Contestant will let FDM know whether he/she is interested in moving forward to the next round in the Contest based on the information provided. If Contestant states that he/she is not interested, or if Contestant does not meet the Contest eligibility requirements, Contestant will not move to the next round of judging and will forfeit any chance to win the Prize.

A panel of qualified judges will select Contestants to move to the next round ("Semi-Finalists") based on the following criteria, from among all the eligible Contestants who submitted to a phone interview and expressed an interest in moving forward:

- Level of interest and general experience (50 points)
- Geographic location (30 points)
- Eloquence (20 points)

A representative of Sponsor or the FDM will notify Semi-Finalists by phone or email, in Sponsor's discretion ("Notification").

- **Round Two: Submission of a Candidate Profile, Business Plan and Video.** In Round Two, Semi-Finalists will be asked to complete and submit, by **August 6, 2021**, a Dream Vacations Candidate Profile ("Candidate Profile"), a written business plan ("Business Plan") a résumé and a video as follows:
  - **Candidate Profile:** Semi-Finalists will be provided with an email containing a link to the Candidate Profile to complete and submit. The Candidate Profile must be completed entirely and accurately.



- **Business Plan:** Semi-Finalists must write an essay of at 300 - 1,200 words describing how his/her skills as a former member of the U.S. military and passion for travel will result in successful franchise ownership. It must include a brief marketing plan on how Semi-Finalist intends to grow his/ her client base to help sustain the business. Your Business Plan must be truthful, and convey a compelling and personal message explaining, in your own words, your passion for travels, what personal skills will make you a great Dream Vacations Franchisee and your approach to operating a successful Dream Vacations franchise.
  - **Video:** Record and submit a video in which the semi-finalist describes in your own words his/her passion for travel, entrepreneurial spirit and why you would be a great candidate for a Dream Vacations Franchise.
- (collectively the “Semi-Finalists’ Submissions” or “Submission”).

The Submissions must also comply with the Submission Guidelines described below in these Rules. Semi-Finalists must also have the right and ability to commit to a 5-year franchise agreement.

All information provided in the Submissions, including contact information, must be truthful, current, and valid. Incomplete Submissions, including but not limited to those Submissions that do not meet the requirements specified in these Official Rules, will not be eligible for judging. Submissions will be deemed to have been submitted by the Authorized Account Holder of the e-mail address submitted at time of Submission. Semi-Finalists are advised to retain copies of their Submissions for their records because the Submissions will not be acknowledged or returned. You agree that once you submit your Submission, it becomes the property of Sponsor.

Once you have prepared all materials, send them by email as Word, PDF or video attachments to: [operationvetpreneur@wth.com](mailto:operationvetpreneur@wth.com), together with your full name, and valid mailing address, telephone number and email address. Semi-Finalists’ Submissions must be received no later than August 6, 2021, at 11:59 p.m. ET according to the computer on Sponsor’s server (“Semi-Finalists’ Submission Period”). None of the Promotion Parties are responsible for late, incomplete, void, corrupted, garbled, misdirected, or otherwise unintelligible Semi-Finalists’ Submissions and for any problems, bugs or malfunctions Semi-Finalists may encounter when submitting their Submissions. Incomplete, garbled, corrupted or otherwise illegible Submissions are void and will not be accepted. Sponsor reserves the right to disqualify any Semi-Finalist it finds to be tampering with the entry process or the operation of the Contest or violating these Official Rules.

All Submissions will be prescreened to ensure the entries meet with Sponsor’s general standards and practices prior to any judging. Starting on or around August 13, 2021, a panel of qualified judges will conduct judging of all Qualified Semi-Finalists’ Submissions received during the Semi-Finalists’ Submission Period. Each submission will be judged on the following criteria:

- Compliance of Candidate Profile with Sponsor’s Standards and Regulations (30 points)
- Clarity, Compelling Nature and Feasibility of Business Plan (20 points)
- Résumé, including Experience and Skills (20 points)
- Enthusiasm and Passion for Travels (30 points)

Up to twenty (20) Submissions with the highest number of points will be deemed the “Finalists.” In the event of a tie, the tying entries will be re-scored to determine Finalists. Finalists’ last name and first initial, hometown, and Submissions may be announced and posted on Sponsor’s and affiliates’ websites and/or Facebook page.



- **Round Three: Follow-up Phone Interviews.** Starting on or around August 27, 2021, representatives of Sponsor will start contacting Finalists to conduct a follow-up phone interview of each Finalist, using the telephone number provided in the Finalist's entry form. The Interview will last approximately 15 to 30 minutes, in Sponsor's sole discretion. If Finalist cannot be reached, fails to return Sponsor's call and submit to a phone interview within 48 hours of initial contact, he/she shall be disqualified.

Upon conclusion of the interview, Finalists will be judged and scored by a panel of qualified judges according to the following criteria:

- Skills and Business Knowledge (30 points)
- Level of Commitment to, and Understanding of, a Home-Based Franchise Business (20 points)
- Clarity and Relevance of Responses (20 points)
- Enthusiasm (30 points)

In the event of a tie, the tying entries will be re-scored to determine a Selected Contestant.

Up to five (5) Submissions with the highest overall score will be deemed the Selected Contestants. Any Submission that is considered by Sponsor in its sole discretion to be obscene, libelous, inapposite to the reputation of Sponsor, or otherwise objectionable or inappropriate, or which otherwise does not comply with these Official Rules will be disqualified. Except as otherwise stated in these Official Rules, personal information collected in connection with this Contest will be used in accordance with the privacy policy found on the Websites. Any communication or information transmitted to Sponsor and/or the Websites by electronic mail or otherwise is and will be treated as non-confidential and nonproprietary. Proof of submitting any Submission is not considered proof of delivery to or receipt of such Submission. Furthermore, Sponsor shall have no liability for any Submission that is lost, intercepted, or not received by the Sponsor.

On or about August 30, 2021 (date subject to change), Selected Contestants will be notified by phone or email message at the sole discretion of Sponsor or Sponsor's representative. Selected Contestants will be required to respond (as directed) to a phone and/or e-mail notification within **72 hours** of attempted notification. The failure to respond timely to the notification may result in forfeiture of the prize; and, in such case, Sponsor may choose the next highest scoring Submission from among the remaining eligible submissions. Selected Contestants will be required to sign and return an Affidavit of Eligibility and Liability/Publicity Release ("Affidavit") and any other documents Sponsor or Sponsor's representative may require (including a Franchise Agreement) within **72 hours** of receipt of the Affidavit. Failure to timely return a signed Affidavit or other required documents or the return of any prize notification as undeliverable will result in Prize forfeiture. An alternate Selected Contestant may be selected from the next highest scoring Submissions (up to 3 times), if a Selected Entrant: (i) cannot be reached; (ii) fails to obtain all signatures on the Release and to return the documents in a timely manner as required pursuant to these Official Rules; or (iii) cannot accept or receive the prize for any reason. Assumed notification by caller ID and any subsequent returned calls do not constitute a winner.

One (1) grand prize winner with the highest total score will also receive a 2022 River Summit berth. The river cruise will take place March 6 – 13, 2022 on the AmaMagna sailing on the Danube, Budapest to Vilshofen. Value of the berth is \$1999



Winners may be announced on Sponsor's website(s) and social media pages, affiliated web pages and/or publications on or around November 11, 2021 (date subject to change).

**6. SUBMISSIONS GUIDELINES:** Submissions must be entirely your own work. Your Application and Business Plan must be original works of authorship created by the person who makes the submission. Contestants may not copy or otherwise plagiarize the Submission from any source. Submission may not have been previously published, may not have won previous awards, and must not infringe upon the copyrights, trademarks, rights of privacy, publicity or other intellectual property or other rights of any person or entity. If the Submission contains any material or elements that are not owned by the Contestant and/or which are subject to the rights of third parties, the Contestant is responsible for obtaining, prior to submitting the Submission, any and all releases and consents necessary to permit the use and exhibition of the Submission in the manner set forth in these Official Rules and the Terms and Conditions of Use of the Websites. Sponsor reserves the right to request proof of any permissions or licenses you may have received, in a form acceptable to Sponsor from any Contestant at any time. By submitting a Submission, Contestant warrants and represents that he/she consents to the submission and use and exhibition of the Submission in the manner set forth in these Official Rules and the Terms and Conditions of Use of the Website. Sponsor reserves the right to disqualify any Submission for any reason, in its sole and absolute discretion. If, in the sole discretion of Sponsor, your Submission constitutes copyright infringement, the Submission will be disqualified. Contestants agree to indemnify Sponsor, Sponsor and its officers, directors, employees and agents against any and all claims from any third party for any use of Submission by Sponsor.

**7. PRIZE:** If eligible under these Rules, up to five (5) Selected Contestants will each receive:

- One (1) Franchise Fee for starting a Dream Vacations Home-Based Franchise under the name of the Selected Contestant (\$10,500 approximate value); plus
- New Franchise initial training to be completed by December 31, 2021. 1-yr of monthly service franchise fee (\$1800 approximate value).
- One (1) grand prize winner with the highest total score will also receive a 2022 River Summit berth. The river cruise will take place March 6 – 13, 2022 on the AmaMagna sailing on the Danube, Budapest to Vilshofen. Value of the berth is \$1999

Approximate Retail Value of Prize ("ARV"): \$12,300. Total ARV of Prizes: \$63,499.

Subject to Sponsor's franchisee selection process and requirements. Selected Contestants not entitled to any surplus between actual retail value of prize and stated ARV and any difference between stated ARV and actual value of the prize will not be awarded. Federal and state income taxes may apply and are the sole responsibility of the winner. Contestants may be issued an IRS Form 1099 for the ARV of any awarded prize. Prize must be redeemed in its entirety and may not be redeemed in portion(s). If a Selected Contestant is unable to participate in or accept the prize or any portion of the prize for any reason (including attending one of Sponsor's Training Classes), Prize shall be forfeited, and Sponsor shall have no further obligation to the Selected Contestant. Actual value of travel prizes may vary. Prize may be awarded in the form of voucher(s), coupon(s) and/or gift card(s) in Sponsor's sole discretion. Choice of hotel(s) and/or itineraries shall be at the discretion of Sponsor and/or its prize suppliers. Once airline tickets, hotel reservations and/or other reservations have been issued, they shall not be changed, re-sold, endorsed, exchanged, transferred or in any other manner modified by Selected Contestants. All fees, costs and expenses not specifically stated as being included are excluded, and are the responsibility of the Selected Contestants, including without limitation costs and expenses related to the operation of a Dream Vacations franchise (such as marketing and promotion, office and computer set-up, business filing fees, annual service fees and liability insurance), meals, ground transportation, gratuities, incidental hotel expenses, excess baggage charges, upgrades and any and all federal, state, and local taxes on prize, including special airport taxes and fees. Selected Contestants are responsible for obtaining travel insurance (and all other forms of insurance) that they may wish to obtain (at their own expense) and hereby acknowledge that



Promotion Parties will not obtain or provide travel insurance or any other form of insurance. Any and all activities related to the prize are at the Selected Contestants' own risk and subject to whatever restrictions are imposed by the entities that govern such activities. Selected Contestants will not receive cash or any other form of compensation. No assignment, transfer, cash redemption or substitution of Prize is permitted, but Sponsor reserves the right to substitute a prize for one of comparable or greater value should Prize become impracticable to award or unavailable for any reason. The Training Class must be redeemed by **December 31, 2021**.

**8. LICENSE:** By entering the Contest, Contestants hereby grant Sponsor and its successors a worldwide, perpetual, non-exclusive, irrevocable, royalty-free, sublicenseable (through multiple tiers) and transferable license (with a right to create derivative works) to use, copy, distribute, perform, publicly perform, and display their Submission, in any and all media, in whatever form, for any legal purposes whatsoever now known or hereinafter becomes known. Each Contestant irrevocably waives any and all so-called moral rights they may have in the Submission(s) submitted by him or her.

**9. PUBLICITY RELEASE:** By participating in the Contest, in addition to any other grants which may be granted in any other agreement entered into between or among Sponsor and any Contestant in or Selected Contestant of the Contest, each Contestant irrevocably grants the Sponsor and their respective successors, assigns and licensees, the right to use such Contestant's Submission, name, photograph, likeness, biographical information, and any individual(s) participating in the Submission, in any and all media for any purpose, including without limitation, commercial, advertising and promotional purposes as well as in, on or in connection with the Website or the Contest or other promotions, and hereby release the Sponsor from any liability with respect thereto, unless prohibited by law.

**10. NATURE OF RELATIONSHIP / WAIVER OF EQUITABLE RELIEF:** Each Contestant hereby acknowledges and agrees that the relationship between the Contestant and the Sponsor is not a confidential, fiduciary, or other special relationship, and that the Contestant's decision to provide the Contestant's Submission to Sponsor for purposes of the Contest does not place the Sponsor in a position that is any different from the position held by members of the general public with regard to elements of the Contestant's Submission. Each Contestant acknowledges and agrees that the Sponsor does not now and shall not have in the future any duty or liability, direct or indirect, vicarious, contributory, or otherwise, with respect to the infringement or protection of the Contestant's copyright in and to the Submission. Finally, each Contestant acknowledges that, with respect to any claim by Contestant relating to or arising out of any Sponsor actual or alleged exploitation or use of any Submission or other material submitted in connection with the Contest, the damage, if any, thereby caused to the applicable Contestant will not be irreparable or otherwise sufficient to entitle such Contestant to seek injunctive or other equitable relief in any way.

**11. PRIVACY POLICY:** By entering this Contest, each Contestant acknowledges that his or her first name, last initial and hometown may be announced online. Contestant further hereby acknowledges and agrees that: (i) the Contestant has opted-in to the CruiseOne / Dream Vacation privacy policy located at <http://www.dreamvacations.com/travel/HomePage.html> and (ii) by opting-in, the Contestant has read and consents to Dream Vacations's privacy policy. Each Contestant further acknowledges that if s/he is chosen as an actual prize recipient, certain of his/her identifying information may be disclosed to third parties (at least as required by law), including, without limitation, on an online page listing prize recipient(s).

**12. GENERAL CONDITIONS.** Contest is subject to these Official Rules. By participating, Contestants agree: (i) to be bound by these complete Official Rules and the decisions of Sponsor which shall be final and binding; and (ii) to waive any right to claim ambiguity in the Contest or these Official Rules, except where prohibited by law. By accepting a prize, Selected Contestant agrees to release Sponsor, and the Promotion Parties, including their parent, subsidiary and affiliated entities together with the respective

directors, employees, officers, licensees, licensors and agents, and respective advertising and promotion entities and any person or entity associated with the production, judging, or administration of the Contest (collectively, the "Releasees") from any and all liability, loss or damage arising from or in connection with awarding, receipt and/or use or misuse of prize or participation in any prize-related activities. Releasees shall not be liable for: (i) telephone system, telephone or computer hardware, software or other technical or computer malfunctions, lost connections, disconnections, delays or transmission errors; (ii) data corruption, theft, destruction, unauthorized access to or alteration of entry or other materials; (iii) any injuries, losses or damages of any kind, including death caused by the prize or resulting from acceptance, possession or use of a prize, or from participation in the Contest; or (iv) any printing, typographical, administrative or technological errors in any materials associated with the Contest. Sponsor disclaims any liability for damage to any computer system resulting from participating in, or accessing or downloading information in connection with this Contest. Sponsor reserves the right to cancel or suspend the Contest, in its sole discretion, should it receive fewer than 20 entries, or receive no entries that have a judged score above 60 points, or due to circumstances beyond its control, including natural disasters. Submissions will not be returned and may be destroyed. Sponsor may prohibit a contestant from participating in the Contest or winning a prize if, in its sole discretion, it determines such entrant is attempting to undermine the legitimate operation of the Contest by cheating, deception, or any other unfair playing practices of intending to annoy, abuse, threaten, undermine or harass any other players or Sponsor representatives.

Sponsor reserves the right, in its sole discretion, to cancel, modify or suspend the Contest should a virus, bug, computer problem, unauthorized intervention or other causes beyond Sponsor's control, corrupt the administration, security or proper play of the Contest. Sponsor reserves the right, in addition to those other rights reserved herein, to modify any date(s) or deadline(s) set forth in these Official Rules or otherwise governing the Contest. Sponsor may prohibit an entrant from participating in the Contest or winning prize if, in its sole discretion, it determines such contestant is attempting to undermine the legitimate operation of the Contest in any way by cheating, hacking, deception, or any other unfair playing practices of intending to annoy, abuse, threaten or harass any other contestants or Sponsor representatives. Use of automated entry devices or programs is prohibited. Any attempts to access the site, enter the Contest or increase votes or views via a bot script, device or brute-force attack will result in disqualification, including that IP address becoming ineligible for the entire Contest. CAUTION: ANY ATTEMPT TO DELIBERATELY DAMAGE OR UNDERMINE THE LEGITIMATE OPERATION OF THE CONTEST MAY BE IN VIOLATION OF CRIMINAL AND CIVIL LAWS AND WILL RESULT IN DISQUALIFICATION FROM PARTICIPATION IN THE CONTEST. SHOULD SUCH AN ATTEMPT BE MADE, SPONSOR RESERVES THE RIGHT TO SEEK REMEDIES AND DAMAGES (INCLUDING ATTORNEY FEES) TO THE FULLEST EXTENT OF THE LAW, INCLUDING CRIMINAL PROSECUTION.

The invalidity or unenforceability of any provision of these rules shall not affect the validity or enforceability of any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein. This Contest shall be governed by Florida state law. By participating in this Contest, Contestants agree that Florida courts shall have jurisdiction over any dispute or litigation arising from or relating to this Contest.

**13. WINNERS LIST/OFFICIAL RULES:** To obtain a copy of a winners list, send a self-addressed, stamped envelope to Dream Vacations, Operation Vetrepreneur Contest Winner's List, 1201 W. Cypress Creek Rd. Ste. 100, Fort Lauderdale, FL 33309. All such requests must be received no later than 90 days from the end of the Contest Period.

